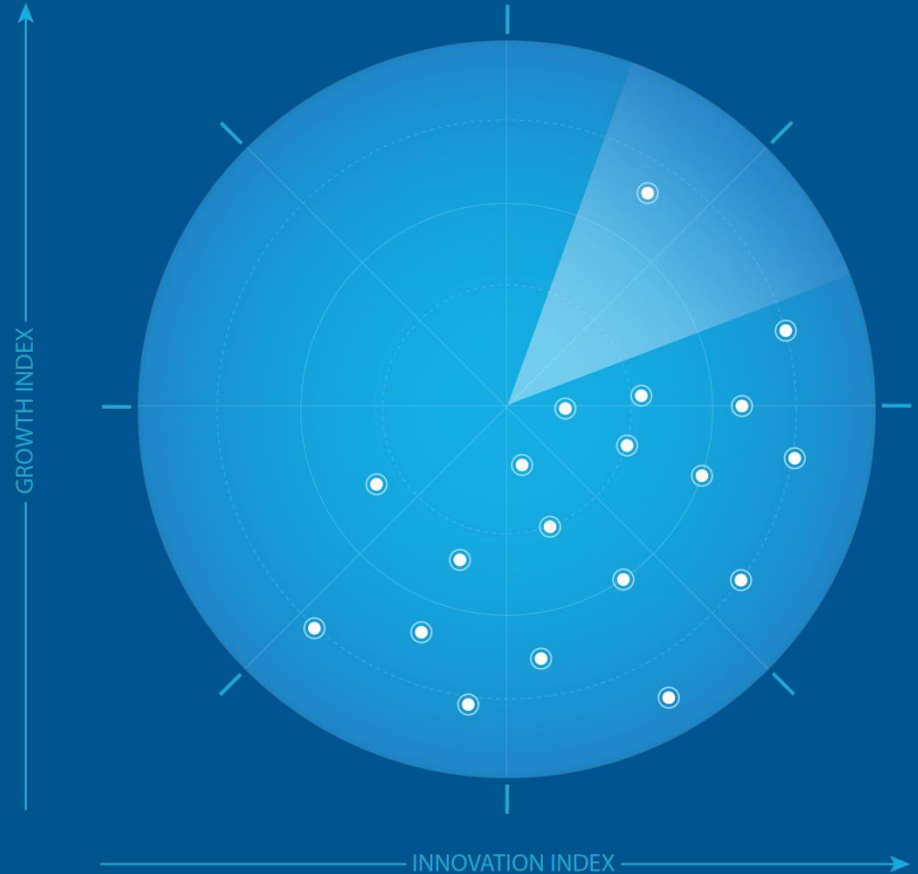


Frost Radar™: US Healthcare Data Interoperability Market, 2020

Benchmarking Future
Growth Potential

Global Healthcare Research
Team at Frost & Sullivan



Companies to Action
Companies to be Considered First
for Investment, Partnerships, or
Benchmarking

Lumeon

FROST RADAR™ LOCATION

- Lumeon is a progressive care coordination company that has earned a spot among the top 10 companies on the Frost Radar™. It scores higher on the innovation index than the growth index.
- Lumeon's flagship approach to support care management through a central command center allows health systems to download, exchange, and share patient data seamlessly, at scale, and in real time.

INNOVATION

- Lumeon has revolutionized care coordination with its care traffic control solution, which acts as a healthcare command center. It visualizes care plans, virtualizes monitoring, and automates routine tasks to ultimately reduce manual intervention and save money for providers.
- For chronic patients, the company offers a system-generated program that includes health plan eligibility assessment, appointment schedules, clinical tasks, disease- and patient-specific educational information, wellness reminders, and virtual coaching.

GROWTH

- Lumeon's strong growth is driven by its Care Pathway Management (CPM) platform. CPM personalizes care delivery by harmonizing disparate patient data across the care continuum, automating care pathway activities, and delivering coordinated insight to care teams that are tasked with standardizing operations, reducing revenue leakages, and maximizing the use of resources for a defined patient population.
- Such capabilities result in tangible outcomes for Lumeon's core customers.

NEXT STEPS

- A relatively new market entrant when compared to competitors that offer legacy solutions, Lumeon should work to sustain its position of prominence in the healthcare data interoperability market. It can do this by continuing to take the digital command center approach to large health systems, payers, and physician practices.
- It can also step up its efforts to adopt HL7 FHIR-based interoperability features.
- The company's ability to customize offerings by type of patient population and a proven track record of delivering real value to customers will help it further establish itself in the market.

Source: Frost & Sullivan